AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT			1. Contract l		Page 1 <b>Of</b> 7		
2. Amendment/Modification No.	3. Effective Date	4. Requisition/Purchase Req I	l	5. Project No.	(If applicable)		
0006	2005MAR14	SEE SCHEDULE					
6. Issued By	Code W52P1J	7. Administered By (If other t	han Item 6)	•	Code		
HQ AFSC AMSFS-CCA-F KRISTIN ENGELKEN (309)782-3491							
ROCK ISLAND, IL 61299-6500							
BLDGS 350 & 390 EMAIL: ENGELKENK@AFSC.ARMY.MIL							
ENTER INCOMENSATION OF THE INCOME			PAS	ADP I			
8. Name And Address Of Contractor (No., Stre	et, City, County, State and	I Zip Code)	9A. Amendme	nt Of Solicitation	ı No.		
			W52P1J-05-R-	0010			
			9B. Dated (See Item 11) 2005JAN18				
				tion Of Contract	/Order No.		
			10B. Dated (Se	ee Item 13)			
Code Facility Code							
	HIS ITEM ONLY APPLI	ES TO AMENDMENTS OF SO	LICITATION	IS			
The above numbered solicitation is amend	led as set forth in item 14.	The hour and date specified for	r receipt of Of	fers			
is extended, X is not extended.  Offers must acknowledge receipt of this amount	endment prior to the hour	and date specified in the solicita	tion or as ame	nded by one of t	he following methods:		
(a) By completing items 8 and 15, and return	ning 2 signed copies	of the amendments: (b) By acknowledge	owledging rece	eipt of this ame n	dment on each copy of the		
offer submitted; or (c) By separate letter or ACKNOWLEDGMENT TO BE RECEIVED	0						
SPECIFIED MAY RESULT IN REJECTION	N OF YOUR OFFER. If	by virtue of this amendment you	desire to char	nge an offer alre	ady submitted, such		
change may be made by telegram or letter, p opening hour and date specified.	provided each telegram or	letter makes reference to the sol	licitation and t	his amendment,	and is received prior to the		
12. Accounting And Appropriation Data (If required)							
13. THIS ITEM ONLY APPLIES TO MODIFICATIONS OF CONTRACTS/ORDERS It Modifies The Contract/Order No. As Described In Item 14.							
	A. This Change Order is Issued Pursuant To: The Contract/Order No. In Item 10A.  The Changes Set Forth In Item 14 Are Made In						
B. The Above Numbered Contract/Order Is Modified To Reflect The Administrative Changes (such as changes in paying office, appropriation data, etc.) Set Forth In Item 14, Pursuant To The Authority of FAR 43.103(b).							
C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of:							
D. Other (Specify type of modification a	and authority)						
E. IMPORTANT: Contractor is not, is required to sign this document and return copies to the Issuing Office.							
14. Description Of Amendment/Modification (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)							
SEE SECOND PAGE FOR DESCRIPTION							
Except as provided herein, all terms and condi and effect.	tions of the document refer	renced in item 9A or 10A, as her	retofore chang	ed, remains uncl	nanged and in full force		
15A. Name And Title Of Signer (Type or print)	)	16A. Name And Title C	of Contracting	Officer (Type or	r print)		
15B. Contractor/Offeror	15C. Date Signed	16B. United States Of A	America		16C. Date Signed		
		Ву	/SIGNED/				
(Signature of person authorized to sign)		(Signature of	Contracting (	Officer)			
NSN 7540-01-152-8070		30-105-02	<del></del>	STANDARD FO	ORM 30 (REV. 10-83)		

# Reference No. of Document Being Continued

PIIN/SIIN W52P1J-05-R-0010

MOD/AMD 0006

Page 2 of 7

# Name of Offeror or Contractor:

SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

1. The purpose of this amendment is to provide additional clarification for the section "Contract Proposal Submission Requirements". Therefore, Section L, para L-29, page 93 is hereby deleted in its entirety and replaced herein.

### L-29 CONTRACT PROPOSAL SUBMISSION REQUIREMENTS

Offerors must submit the following information for evaluation in conjunction with this solicitation:

o One (1) executed and completed hard copy of the solicitation, to include all requisite representations/certifications and other information to be provided by the offeror;

```
o Volume I - Technical/Management volume (total of five (5) hard copies);
```

- o Volume II Price volume (total of five (5) hard copies);
- o Volume III Past Performance Volume (total of five (5) hard copies);
- o Volume IV Small Business Utilization Plan (total of three (3) hard copies);
- o Volume V Financial Responsibility Information (three (3) hard copies); and

o CD ROM(s) compatible with Microsoft Windows Office 1998 that contain the offerors complete proposal in electronic format to be submitted as follows:

- Three (3) copies of the single write CD ROMS to include Volume II "Pricing".
- One (1) copy for the remainder of the proposal, i.e. Volume I "Technical/Management", Volume III "Past Performance", Volume IV "Small Business Utilization Plan" and Volume V "Financial Responsibility Information".

The complete proposal, including all copies of the Technical/Management volume, Price volume, Past Performance volume, Small Business Utilization Plan and Financial Responsibility Information, along with an executed copy of the solicitation shall be forwarded to the following address:

HQ U.S. Army Field Support Command Direct Fire Munitions Branch AMSFS-CCA-F/Ms. Susan McKinnis 1 Rock Island Arsenal Rock Island, IL 61299-6500

Preparation instructions for the Technical/Management volume, Price volume, Past Performance volume, Small Business Utilization Plan and Financial Responsibility information:

Format: The offerors Technical/Management volume, Price volume, Past Performance volume, Small Business Utilization Plan and Financial Responsibility information shall be submitted in severable hard copy parts. Information the offeror may want the Government to consider specific to each volume shall be confined to that volume. Offerors are cautioned that failure to include the requested information in the required volume may result in the information not being considered and the proposal being downgraded accordingly.

Each hard copy volume shall be treated independently as follows:

Volume I - Technical Management

Volume II - Price

Volume III - Past Performance

Volume IV - Small Business Utilization
Volume V - Financial Responsibility

Each volume shall be consistent with the complete submission. Offerors are cautioned that incorporation by reference is not authorized.

Inclusion of an eight (8) page Executive Summary of the offerors proposal is authorized. This summary shall not count against the page number limitation described below:

For Volume I (Technical/Management) only, the offerors submission shall be limited to 200 pages in total. Page size shall not exceed 8 x 11 inches with use of fold out pages authorized. Offerors are responsible for including sufficient detail to permit a complete and accurate evaluation of the proposal. The Government will not make any assumption(s) concerning the offerors intent, capabilities, experience, etc.

# Reference No. of Document Being Continued

PIIN/SIIN W52P1J-05-R-0010 MOD/AMD 0006

Page 3 of 7

Name of Offeror or Contractor:

**CONTINUATION SHEET** 

#### TECHNICAL/MANAGEMENT

The offeror shall include sufficient information to permit a complete and accurate evaluation from a technical standpoint. The offeror shall provide detailed narrative discussions that address each task of the Statement of Work (SOW) as described below.

- 1. Integrated Program/Supply Chain Management: The offeror shall submit an Integrated Program/Supply Chain Management plan that will describe how the offeror intends to arrange for the procurement and/or production, acceptance and delivery of up to 500 million cartridges per year of various small caliber ammunition designs and packing configurations. In addition, the offeror will provide an integrated master schedule and a complete Work Breakdown Structure for the proposed supplier/vendor base. The proposal should include the following:
- a) The offeror shall submit an Integrated Program/Supply Chain Management Plan that they intend to use as a Second Source Prime Contractor. The plan should discuss:
- (1) Experience with systems integration (to include any experience with U.S. Government and/or conventional ammunition end items) and ability to manage multi-faceted suppliers/vendors to fulfill the requirements of the contract and RFP.
- (2) All significant program risks, and include appropriate risk mitigation efforts. Single point failure modes should also be considered.
- (3) The offerors plans for the horizontal and vertical flow of information, data, and requirements between cognizant Government and contractor entities and facilities. The discussion should highlight plans to ensure that the above is shared in a timely and complete manner and follow through to assure information is received and acted upon.
- (4) The tasks, durations, dependencies and sequencing of all actions, resources and the integration needed for the offeror to comply with the requirements of this RFP and paragraph 3.4 of the SOW.
- (5) The offerors proposed organizational structure and a summary of the qualifications and critical skills of key technical and management personnel necessary to accomplish this effort.
  - (6) Current Capacity/Capability (300M Rounds/Year).
- (a) The integrated program/supply chain master plan shall identify all in-house production capabilities/capacities and all partners (suppliers, vendors, etc.) to be utilized, including alternate vendors should the primary suppliers/vendors and/or facilities experience difficulty.
- (b) Should a capability not exist for one or more of the DODICs specified in paragraph 3.11 of the SOW, the offeror shall provide a detailed plan for obtaining the necessary capability and timelines to implement.
- (c) The offeror shall provide evidence of an immediate capability and capacity to deliver the 300million rounds specified in the nine (9) DODICs listed in paragraph 3.1 of the SOW.
- (d) The offeror should clearly state if he/she is able to exceed the 300 Million round requirement upon contract award and should indicate which cartridge configurations that additional capacity exists and the amount of capacity that exists for each cartridge configuration.
- (e) The offeror shall submit evidence indicating their proposed teams commitment to participate in this contract and to provide the U.S. Army with the required various small caliber ammunition designs and packing configurations.
- (f) The offeror shall identify any immediate capability to deliver the remaining five (5) DODICs listed in paragraph 3.11 of the SOW.
  - (7) Capacity/Capability Expansion (300-500M Rounds/Year).
- a) The integrated master plan and the integrated master schedule should also cover the potential for an increase up to 500 million rounds per year and should cover the following information as a minimum: how the offeror intends to ramp up, additional suppliers/vendors needed, facilitization required, necessary timelines and an integrated master plan for the management of their supplier/vendor base at all levels.
- b) The integrated master schedule must contain all time phases of Integrated Program/Supply Chain. These phases at a minimum should include:
- Prior to contract award: The process that the Offeror utilized to identify and evaluate their proposed supplier/vendor base.

# Reference No. of Document Being Continued

PIIN/SIIN W52P1J-05-R-0010

MOD/AMD 0006

Page 4 of 7

# Name of Offeror or Contractor:

- At contract award: how the Offeror will flow down the requirements of the contract to their supplier/vendor base.
- During contract performance: plans for ensuring product compliance, supplier/vendor monitoring (auditing/surveillance), continuous improvement, etc.
  - Post-contract: closeout actions.
- c) The offeror should submit a detailed WBS for all levels of the supply chain for the delivery of the DODICs specified in paragraph 3.11 of the SOW.
- 2. Configuration Management/Compliance to U.S. TDPs:
- a) The offeror shall submit evidence of either the offeror's and/or supplier's/vendor's prior knowledge/experience with production/configuration management to U.S. Technical Data Packages (TDPs) and Military Specifications for munitions/packing configurations or appropriate (non U.S.) production/configuration management experience and how this experience will be applied to the small caliber cartridges listed in the SOW (paragraph 3.11).
- b) The offeror shall provide a description of how configuration management actions (ECPs, RFDs, RFWs, NOR's, etc.) are reviewed and implemented, how this information is distributed and shared by both the offeror and suppliers/vendors and how compliance is validated at the supplier/vendor level.
- c) To assure compliance with U.S. Technical Data Packages (TDPs), the offeror shall conduct a comparison between U.S. TDPs (cartridge/component/subcomponent level)/Military Specifications (all requirements) compared to the various other drawings/specifications utilized by either the offeror and/or their supplier's/vendor's manufacturing processes for each cartridge type. Based on this analysis, all differences, omissions, or discrepancies should be documented along with plans to address these issues (process/tooling changes or identify alternative material/solutions that may be submitted with supporting documentation via ECP, RFW, or RFD, etc.). Attachment 009 is provided as a template to accomplish this.
- d) The offeror shall submit a listing of all energetic materials, lacquers and sealants utilized in the production of the various small caliber ammunition designs and packing configurations for confirmatory review. While it is not necessary to submit the associated MSDS/CMTR's for these materials as part of the offeror's proposal, these documents should be on file with the offeror and should be readily available should the source selection team require additional information on a particular material. The offeror should also identify all U.S. listed materials (ODCs, VOCs, Heavy Metals, etc.) which may require further monitoring and/or waivers and also identify alternative materials and plans to implement, as appropriate.
- e) The offeror shall provide evidence which ensures that all proposed in-house production and/or suppliers/vendors are currently producing or have experience producing to the U.S. TDP or appropriate (non U.S.), Military Specifications, and configuration management practices for small caliber ammunition/components and related items. Provide evidence that small caliber ammunition/components and related items are capable of meeting U.S. TDP requirements and Military Specifications using approved configuration management practices by the time of FAAT as described by the contract's requirements.
- 3. Quality Management System:

This solicitation will result in a contract that will require the offeror and suppliers/vendors to use a quality-management system (QMS) to ensure the quality of the contract items. The offeror shall submit a description of their proposed quality management system that addresses as a minimum the following areas:

- (1) The offeror must identify the name of the quality management system to be used, along with a description of that system, in enough detail to allow the Government to assess its suitability for use in performing the resulting contract. This is of particular importance if the proposed system is unique, using quality control methods and techniques that the offeror and/or suppliers/vendors have developed. The offeror should also identify whether or not their QMS is either certified to, or compliant with, an Industry Recognized Standard, such as ISO 9001-2000 or similar (this information should also be provided for all participating suppliers/vendors). The Offeror should also describe how they will flow down the QMS requirement to their supplier/vendor base.
  - (2) The description shall also include as a minimum:
- Inspection System. Description of the Inspection system to be used, and an explanation of how this system will ensure full compliance to the TDP. This description should also address the offerors plans to address both TDP required inspections/tests, and any additional in-process inspections or tests that the offeror intends to use to ensure TDP compliance and product quality. These inspections and tests include all functional, non-functional and destructive tests and inspections performed by in-house, suppliers/vendors, and/or the Government or their designees. The offerors description of their inspection system must also address how they intend to convey the inspection system requirement to their suppliers/vendors, and their formal follow-up process to assure information is received, understood and appropriately implemented in a timely basis.
- Critical Safety Characteristics/Critical Defect Prevention and Control. A narrative describing how the offeror will comply with the critical safety characteristics/critical defect clause(s) of the contract. This narrative must include and address all in-house and suppliers/vendors that will manufacture or further process components and/or assemblies that contain critical safety

# Reference No. of Document Being Continued

PIIN/SIIN W52P1J-05-R-0010

MOD/AMD 0006

Page 5 of 7

# Name of Offeror or Contractor:

characteristics, and should address their formal follow-up process to assure information is received, understood and appropriately implemented in a timely basis. Offeror should describe any experience that they may have managing programs containing critical safety characteristics in their components and/or final products.

- Statistical Process Control (SPC). Description of the statistical process control methodology to be used in the performance of this contract. This description should address the identification and control of key process parameters, analysis techniques, identification of and recovery from negative process trends, and how product/process data will be utilized to make real time process adjustments to reduce/control variability and ensure product quality. The offerors description should include their plans for conveying the SPC requirement to their supplier/vendor base, and their formal follow-up process to assure information is received, understood and appropriately implemented in a timely basis.
- Calibration System. Description of the calibration system and associated maintenance procedures. This description should provide evidence that the calibration system will yield inspection results that will be reliable and repeatable on a continuous basis for all measured/tested characteristics. The description should include the offerors plan for flowing down this methodology to their suppliers/vendors, and their formal follow-up process to assure information is received, understood and appropriately implemented in a timely basis.
- Material Control System. Description of the offerors material control system. This description should address how the in-process status of components, assemblies, and final product will be maintained at all points in the manufacturing process through final acceptance and end item delivery. The offeror should describe their plans for the segregation and control of non-conforming material. The offerors description should also include their plans for implementing and maintaining a material control system at their suppliers/vendors, and their formal follow-up process to assure information is received, understood and appropriately implemented in a timely basis.
- Failure analysis. The offeror should describe their methodology for conducting failure analysis in event of product deficiencies or test failures. The description should include the offerors plan for flowing down this methodology to their suppliers/vendors, and their formal follow-up process to assure information is received, understood and appropriately implemented in a timely basis.

#### PRICE

All prices for this acquisition shall be proposed in U.S. dollars.

The offeror is to submit two firm fixed price matrices for small caliber ammunition that may be acquired under the Basic Ordering Agreement - one that will include First Article Acceptance Test (FAAT) costs and one that will not include FAAT costs. The matrix with FAAT cost will be used for evaluation. The offeror shall separately identify the unit price of the round through packaging, and the unit price for shipping only. Unit shipping prices are required for four destinations: CONUS, Europe, Southwest Asia, and the Pacific. The offeror may propose up to four price ranges between the minimum and maximum quantities for each item (cartridge price and the four shipping destinations). The offeror shall use the same ranges for both the cartridge and shipping unit prices. In addition, the same ranges shall be used for both matrices.

Bidding templates for the matrices required above are provided as Attachments 011 and 012 of the solicitation (see Section J). The bidding templates must be completed and submitted as a part of the cost/price volume. The matrices shall be included as both a hard copy and an electronic copy. The electronic copy shall be submitted on a read-only CD-ROM (to prevent accidental erasures and changes). The electronic version shall be compatible with Microsoft Office 1998. Instructions for the completion of the pricing matrix are specified in Attachment 010 of the solicitation (see Section J).

Offerors must submit with their proposal a list identifying any Government Owned Production and/or Research Property that they wish to use in performance of the contract. The list must include rental calculations in accordance with the Use and Charges provision, FAR 52.245-9, for each item of Government Owned Property. Offerors must also present evidence of authorization from the cognizant Government Contracting Officer for use of the Government Owned Production and/or Research Property on any contract resulting from this solicitation with their proposal.

### OTHER WRITTEN INFORMATION

- 1. The offeror shall submit a financial plan showing how he/she plans to finance performance under any resulting contract. This plan shall also be submitted for major subcontractors. The financial plan and supporting information from major subcontractors may be sent to the Contracting Officer directly if the information contains proprietary information that is not to be shared with the prime contractor. However, the requirements contained elsewhere in this solicitation regarding late proposals applies to the direct submission of subcontractor's plans and required information. At a minimum, the financial plan should provide the following information:
  - a) Copies of letters of credit or other financing provided by a financial institution, corporate guarantees or letters of

# Reference No. of Document Being Continued

PIIN/SIIN W52P1J-05-R-0010

MOD/AMD 0006

Page 6 of 7

# Name of Offeror or Contractor:

commitment, etc. Merely identifying these statements is insufficient. Copies are required.

- b) If the above are not solely for this procurement, provide information identifying what other contract actions and/or corporate needs are being supported by them, and the estimated amount that is associated with the other contract actions and/or corporate needs.
- c) The most recent three years of the contractor's financial statements (Income, Balance Sheet, and Cash Flow statements). If the offeror prepares footnotes to the statements, they shall be provided as well.
  - d) A copy of the current annual report if available.
  - e) Other information that may assist in determining the offeror's financial capability.
- 2. The financial statements requested above should pertain to the business unit(s) that will actually be performing the work.
- a) If the company to be performing the work is a division of a parent company where the parent company is financially responsible for the operations of the division, information for the parent company will suffice. In this case, the company should provide legal documentation to support the existence of such a relationship.
- b) If the company to be performing the work is a subsidiary of a parent company where the parent company is not financially responsible for the operations of the subsidiary, information pertaining to the parent company is generally not a sufficient substitute unless one of two conditions exists:
- (1) The company obtains, and furnishes to the contracting officer, a written supplement to the CPA firm's existing statement regarding the parent company's financial statements. This supplement should state clearly that the independent auditor has reviewed the subsidiary's or division's financial statements as submitted in response to this RFP, and has found them to be an accurate representation of that business unit's financial condition as of the date of those statements.
- (2) The parent company submits to the contracting officer, a letter of commitment or corporate guarantee, signed by an official with the authority to bind that firm, stating that it assumes financial responsibility for the performance of the subsidiary or subordinate company in the performance of this contract. In this event, the parent company must submit a copy of any letters of credit or other financing that will be used for this contract. If the letters of credit or other financing aren't solely for this procurement, provide information identifying what other contract actions and/or corporate needs are being supported by them, and the estimated amount that is associated with the other contract actions and/or corporate needs
- 3. If the company to be performing the work is a joint venture, limited liability company, or similar type of entity, the company should submit the financial statements of all the participating firms. This includes any financial statements, pro forma or otherwise that exist for the performing entity. The company should also submit legal documentation clearly disclosing the conditions of the business arrangement and the attendant financial terms.
- 4. The Government reserves the right to have the Defense Contract Audit Agency or other appropriate audit agency review the submitted information and/or obtain more information as necessary in order to assess the financial capability of the offeror.

# PAST PERFORMANCE

- 1. Past Performance will be evaluated on both the offeror and major supplier(s)/vendor(s)/partner(s) to the cartridge level only (LAP). The offerors proposal shall contain:
- a) On-Time Deliveries: Offerors shall provide information regarding recent, relevant past performance in the area of timeliness of deliveries. The offeror must provide information for deliveries made, deliveries scheduled-to-be made, and deliveries rescheduled-to-be made during the period of recent past performance. Include all supporting information for verification purposes concerning all these covered deliveries, even though this supporting information may precede the period defined as recent below.
- b) Quality: Offerors shall provide information on their recent, relevant performance in the area of quality assurance. This information should include but not be limited to Quality Deficiency Reports (QDRs), Request For Waiver (RFW), lot acceptance data, production problems encountered and resolved, testing failures, Customer required corrective actions etc. and quality assurance standards applied on recent, relevant contracts. Offerors are authorized and encouraged to provide information on problems encountered on the identified contracts and any corrective actions taken.
- 2. Recent, Relevant Past Performance: For the purpose of submitting proposals, recent is defined as occurring from three years prior to the solicitation's initial closing date up until date of award. Relevant is defined as producing the same, similar or any ammunition items requiring the same or similar manufacturing processes, skills, abilities, and experience in systems integration and supply chain management to fulfill the requirements of a contracts. The offeror must submit all contract information (Government, commercial, foreign military sales) that meets the criteria of the definition for Relevant. The Contracting Officer reserves the right to determine which contract information is relevant, though the offeror may highlight those they feel best showcases same/similar processes, skills

# Reference No. of Document Being Continued

PIIN/SIIN W52P1J-05-R-0010

MOD/AMD 0006

Page 7 of 7

# Name of Offeror or Contractor:

and abilities. The Government reserves the right to evaluate data from all sources in the evaluating of past performance.

#### SMALL BUSINESS UTILIZATION

As required by DFARS 215.304, Small Business Utilization will be an evaluation factor under this source selection. The goal of the Small Business program is to encourage the creation of jobs in the U.S. Small Business sector.

- 1. All offerors (small, large and foreign) are required to identify the extent to which the following small businesses and educational institutions will be utilized in the contract:
- a) Small Businesses (SBs), Veteran-Owned Small Business (VOSB), Service Disabled Veteran-Owned Small Business (SDVOSB), Small Disadvantaged Businesses (SDBs), Women-Owned Small Businesses (WOSBs), Historically Underutilized Business Zone (HUBZone) Small Businesses, hereinafter all referred to as SB; and
  - b) Historically Black Colleges, Universities and Minority Institutions (HBCU/MIs).
- 2. For Small Businesses, as identified by the size standard for the North American Industry Classification System (NAICS) Code applicable to this solicitation, the offeror's own participation as a SB or HBCU/MI is to be identified and will be considered in evaluating small business utilization.
- 3. Small Business Utilization
- a) The offeror is to provide in the format below; company name, products/services and the estimated dollar value, type of SB, HBCU/MIs, Large Businesses who would participate in the proposed contract, estimated total SB subcontracting dollars, and the estimated total contract value.

SB TYPE	EST. \$ VALUE	PRODUCT OR SERVICE	COMPANY NAME
			·
TOTAL SB\$			
LARGE BUSINESS	EST. \$ VALUE	PRODUCT OR SERVICE	COMPANY NAME
EST. TOTAL CONTRACT	\$	<del></del>	
EST. TOTAL SUBCONTRACTING	\$		

- b) Realism All offerors are to provide a detailed description of their methods used to promote, and monitor small business utilization, as prescribed by FAR 52.219-8, in contracts performed within three years prior to the initial solicitation closing date for the same or similar items.
- (1) Large business offerors shall document their performance using information prescribed by FAR 52.219-9 Small Business Subcontracting Plan, in contracts within three years prior to the initial closing date, for the same or similar items.
- (2) The documentation shall include their actual performance in utilizing SB and HBCU/MI suppliers/vendors, such as the most recent SF 294 for each relevant contract.
- (3) If the large business proposes substantially different small business utilization than experienced on similar work in the past, they must explain how they will accomplish that higher/lower proposed level.
  - (4) Large businesses that have not had a contract in the past three years incorporating FAR clause 52.219-9, shall so state.